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# **OUR VISION**

## THE #1 ICE CREAM COMPANY IN THE CARIBBEAN.

# **OUR BRAND**

Kremi Ice Cream, manufactured by Caribbean Cream Limited, was born out of a family of the island's leading producers of premium ice cream. Boasting bold, tropical Jamaican flavours like; Rum and Raisin, Grapenut, Orange-Pineapple, Stout and Coffee Rum Cream, our ice cream is produced locally at the highest quality to meet international standards. Propelled by our commitment to innovation, we have rebranded and expanded our facilities in order to meet the growing demand. Our consumers have been attracted to our bold new packaging and the same great, high quality Kremi taste!

# **OUR PRODUCTS**





## **BULK ICE CREAM**

Perfect for 'fudgies' (mobile vendors), parties, schools or large events and is available in both 3 gallon and 1.5 gallon boxes with 20 flavours such as: Banana Split, Cherry Pineapple, Choco Swag, Coffee Rum Cream, Rum & Raisin and Stout.



## **ICE CREAM TUBS**

Conveniently packaged for the entire family to enjoy at home! Our wide range of flavours are available in supermarkets and convenience stores islandwide. Now available in 1.5 gal.



## **ICE CREAM CAKES**

Ideal for an individual treat or an on-the-go snack! This delicious treat is available in a 265g size at 12 per case.



## **FROZEN NOVELTIES**

Caribbean Cream Limited is the exclusive distributor in Jamaica of Flavorite frozen novelties such as: Ice Cream Sandwich, Dark 'n' Crunchy, Hola Kola, Nutty Royale and Likka Stik - all with a Caribbean flavour.

## NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the 2016 Annual General Meeting of CARIBBEAN CREAM LIMITED will be held at the Institute of Chartered Accountants of Jamaica, 8 Ruthven Road, Kingston 10 on Tuesday, September 27, 2016 at 10 a.m. for the purpose of transacting the following business:

1. To receive the Audited Financial Statements for the year ended February 29, 2016 together with the reports of the Directors and Auditors thereon,

The Company is asked to consider, and if thought fit, pass the following resolution:

## **Resolution No. 1**

"That the Audited Financial Statements for the year ended February 29, 2016, together with the reports of the Directors and Auditors thereon, be and are hereby adopted."

- 2. To elect Directors.
  - (i) The Directors retiring by rotation in accordance with Regulation 105 of the Company's Articles of Incorporation are Mr. Michael Vaccianna and Mrs. Carol Clarke Webster, who being eligible for reelection, offer themselves for re-election.

The Company is being asked to consider, and if thought fit, pass the following resolutions:

#### **Resolution No. 2**

"That the Directors, retiring by rotation, be re-elected by a Single Resolution."

#### **Resolution No. 3**

"That Mr. Michael Vaccianna and Mrs. Carol Clarke Webster be and are hereby re-elected as Directors of the Company."

2. To approve the Remuneration of the Directors.

The Company is asked to consider, and if thought fit, to pass the following resolution:

#### **Resolution No. 4**

"That the amount shown in the Audited Financial Statements of the Company for the year ended February 29, 2016 as fees of the Directors for their services as Directors, be and are hereby approved."

3. To appoint Auditors and to authorize the Directors to fix the remuneration of the Auditors.

The Company is asked to consider, and if thought fit, pass the following resolution:

#### **Resolution No. 5**

"That the remuneration of the Auditors, KPMG, Chartered Accountants, who have signified their willingness to continue in office, be such as may be agreed between the Directors of the Company and the Auditors."

Dated June 3, 2016 By Order of the Board

Jensi Dong las

Denise Douglas Company Secretary Registered Office 3 South Road Kingston 10

NOTE:

1. A member entitled to attend and vote at the meeting may appoint a proxy, who need not be a member, to attend and so on a poll, vote on his/her behalf. A suitable Form of Proxy is enclosed. Forms of Proxy must be lodged with the Registrar of The Company, Jamaica Central Securities Depository, 40 Harbour Street, Kingston not less than 48 hours before the time of the meeting.

2. A Corporate shareholder may (instead of appointing a proxy) appoint a representative in accordance with Regulation 75 of the Company's Articles of Incorporation. A copy of Regulation 75 is set out on the enclosed detachable proxy form.



aribbean Cream Limited (CCL) was the top advancing stock on the Jamaica Stock Exchange Junior Market in 2015 with a 436% increase in its share price, ending the year at \$4.02. This was achieved in the year when the Jamaica Stock Exchange was recognised as the No. 1 Stock Exchange in the world.

We realized an increase in net profit of over 180% - the highest in CCL's 9 year history – through aggressive marketing, as well as the continued decrease in the price of oil, sugar and fats on the world market. In addition, the company's new refrigeration system brought down the kilowatt hours needed to produce and store our products.

The company continued the expansion of its distribution system, with the introduction of new wholesale and retail outlets island wide. We also launched new packaging formats and took new ice cream flavours to the market.

Work progressed on the construction of our new factory to bring it to modern industry standards. This should be completed in the next financial year, resulting in the expansion of the production space by 50%.

We installed a new hot water system, as well as a racking system in the cold room, while the ice cream processing system improved through new equipment and the use of technology. These changes resulted in a 20% increase in capacity of the plant and higher efficiencies, allowing our employees to be more productive. A new point of sale system was brought on stream to speed up the throughput to our customers. It also enabled us to improve the monitoring of our inventory, and the revenues from our three depots.

A new facility was constructed to accommodate a board room and an office for the Chief Executive Officer. Training of our employees continued in the general knowledge of ice cream and best practices in the manufacture of the product.

Branding of our depots and wholesale outlets was ongoing in order to keep the brand in the forefront, and maintain top of mind awareness.

Caribbean Cream Limited continued to support community and school events, as well as neighbourhood activities islandwide, through the donation of our Kremi ice cream, which is well received among all age groups.

We wish to thank members of the Board, Management and our team members for their support and continued high level of professionalism. We are confident that our brand will continue to grow in the local market and be the blue print to guide us in achieving our goal to be the number #1 ice cream company in the Caribbean.

Caro/Clarke Webster

Carol Clarke-Webster Chairman

## DIRECTORS' REPORT

The Directors are pleased to present their report for the financial year ended February 29, 2016. The following are highlights of the Audited Financial statements:

## **Financial Results**

	Year ended Feb 2016 \$'000	Year ended Feb 2015 \$'000
Revenue	1,134,933	1,012,861
Gross profit	450,192	275,800
Profit after tax	163,742	56,766
Net Current Assets	178,240	18,555
Accumulated profits	291,434	127,691
Earnings per stock unit	\$0.43	\$0.15

The Directors as at February 29, 2016 were as follows:

Carol Clarke-Webster Christopher Clarke Wayne Wray Mark McKenzie Matthew Clarke Michael Vaccianna In accordance with Regulation 105 of the Company's Articles of Incorporation, Directors Michael Vaccianna and Carol Clarke Webster will retire by rotation and, being eligible, offer themselves for re-election.

## Auditors

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The company auditors, KPMG, Chartered Accountants, have indicated a willingness to continue in office pursuant with the provisions of Section 154(2) of the Companies Act.

The Directors wish to place on record their appreciation and recognition of the dedicated efforts and hard work given by the officers and staff of the company.

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

Caro/Clarke Webster

Carol Clarke-Webster Chairman





# MANAGEMENT DISCUSSION AND ANALYSIS

## Five Year Financial Review

	2015-16 \$'000	2014-15 \$'000	2013-14 \$'000	2012-13 \$'000	2011-12 \$'000
Revenue	1,134,933	1,012,861	855,568	675,708	431,023
Gross Profit	450,192	275,800	202,482	130,083	109,734
GP Margin	40%	27%	24%	19%	25%
Profit/(Loss) after tax	163,742	56,766	35,077	-3,257	31,362
NP Margin	14%	6%	4%	-0.5%	7%
Net Current Assets/(Liabilities)	178,240	18,555	-25,510	-24,430	-20,761
Property, plant and equipment	361,328	394,047	368,665	224,219	118,229
Stockholder's equity	437,325	286,772	230,006	115,885	46,379
Earnings per stock unit	\$0.43	\$0.15	\$0.10	(\$0.01)	-

## Management Discussion and Analysis

The Management of Caribbean Cream Limited (CCL or Company) is responsible for the preparation of the financial statements to give a true and fair view in accordance with International Financial Reporting Standards and the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The integrity and the objectivity of the Management Discussion and Analysis (MD&A) is consistent with the audited financial statements.

The objective of the MD&A is to provide added information to the operational results and the financial status of the company for the year ended February 29, 2016.

## Company's Overview

CCL has been incorporated and domiciled in Jamaica since 2006. The principal activities of the Company are the manufacture and sale of ice cream, under the 'Kremi' brand, and the importation and distribution of certain types of frozen novelties.

The Company's focus is the delivery of high quality lower-cost ice cream. From 2006 until present the Company has continued to exhibit growth in its revenue. To enable and sustain this growth the Company continues to invest significantly in new technology and equipment and expand its cold storage capacity and brand building.

The Company's shares were listed on the Junior Market of the Jamaica Stock Exchange (JSE) on May 17, 2013.

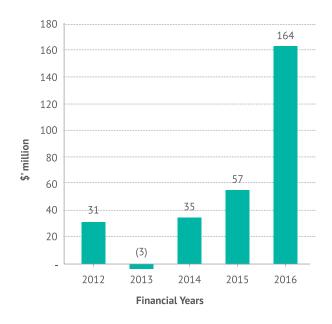
In 2015/16 CCL enjoyed another good year and continues to position itself to become the #1 Ice Cream Company in the Caribbean. CCL achieved it's 2015/16 targets realizing operational efficiencies and increased revenue throughout the year. A Net Profit of \$ 163.7 million was realized and Net Current Assets increased to \$178m.

The Company continues to respond well, to challenges faced within the economy, by delivering quality products that meet the consumer's need.

## Financial Performance Overview

The Company reported a Net Profit of \$ 163.7 million for the financial year ended February 29, 2016. This was 188% or \$109.9 million above last year. Key deliverables attributing to the increased performance were (1) increase in revenue and (2) operation efficiencies. The earnings per share at the end of the Financial Year were \$0.43 up from \$0.15 in 2015.

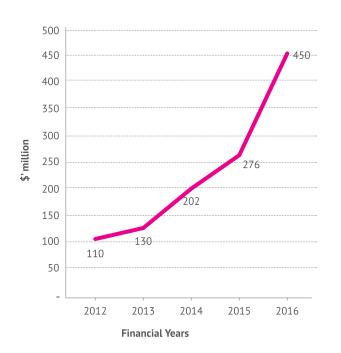
## Net Profit after tax



## **Revenue and Gross Profit**

Gross Profit for the 12-month period under review totaled \$450 million an increase of \$174.3 million or 63%. This was due to,

- Revenue for the year was \$1,134.9 million increasing by 12% or \$122 million. During this year, increased sales were achieved by continued and consistent media advertising aided by instituting a number of customer and 'in-store' promotions resulting in increased brand awareness and creating greater brand loyalty.
- Cost of operating revenue for the year was \$684.7 million reduced by \$52.3 million or 7% when compared to last year. This reduction is as a result of negotiating better terms, reducing storage cost and restructuring of the production facilities.



## Gross Profit

## **Operating expenses**

Total operating expenses for the year totaled \$290.2 million or 31% above last year.

- Administrative cost which totaled \$229.7 million increased by 47% or \$73.4 million. Main factors contributing to the increase were –
  - a. Realizing full year investment of key management personnel,
  - b. Reallocation of production facility costs to selling & distribution,
  - c. Impairment expense and
  - d. Higher utilities, security, cleaning and sanitation cost.
- Marketing, Sales & Distribution cost increased by 12% or \$4.6 million. This resulted from ongoing aggressive sales, marketing & promotional efforts as CCL continues to expand both its wholesale

and retail market segments islandwide.

 Finance costs totaling \$17.8 million decreased by 34% or \$9.2 million due to lower interest cost.

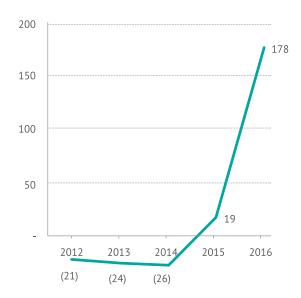
## **Financial Position**

Total assets less current liabilities were \$539.6 million, an increase of \$127 million or 31% over last year. As the Company continued its capital investment programme, property, plant & equipment for the year was \$361 million with additions of \$47 million. It suffered impairment of \$31 million as a result of a reassessment and revaluation exercise that was embarked upon during the year.

The working capital increased to \$178 million resulting from improved sales, reduction in our cost of operating revenue and close monitoring of our accounts receivables and inventory portfolios.

Cash and cash equivalents for the year 2015/16 rose by over \$150 million to \$152.5 million.

## Net Current Assets (Liabilities)



## Risk Management & Internal Controls

In the normal course of business CCL is exposed to various risks including those related to the market such as credit, liquidity, currency and interest rate variations. Beyond that, as our core business is primarily frozen products, we face other specific risks such as loss of electricity, freezing capacity, transportation failures and instore quality variations.

The main goal of CCL is to ensure that the outcome of risk taking activities maximizes Shareholder returns. The Audit Committee is established by the Board to provide oversight of this function.

## Market Risks

## **Credit Risk**

Credit risk is the risk of financial loss to The Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. Credit risk arises principally on trade and other receivables and cash and cash equivalents. There is no significant concentration of credit risk and the maximum exposure to credit risk is represented by the carrying amount of each financial asset.

The management of the company analyzes customers individually for creditworthiness against the Company's Approved Credit Policy. During the credit approval process, the customer is assessed for certain indicators of possible delinquency. In monitoring customer credit risk, customers are grouped according to the ageing of their debt.

## **Liquidity Risk**

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquid resources to meet its financial liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to its reputation. Liquidity risk may result from an inability to sell a financial asset at, or close to, its fair value. The company increased its working capital position by over \$160 million.

## **Currency Risk**

Currency risk is the risk that the value or cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates. The Company has foreign currency liabilities as a result of the importation of ingredients and raw materials in the manufacturing process. The Company also seeks to increase its foreign currency assets by maintaining funds in US\$ as a hedge against adverse fluctuations in exchange rates.

## **Interest Rate Risk**

Interest rate risk is the risk that the value or cash flows of a financial instrument will fluctuate due to changes in market interest rate.

The Company minimizes interest rate risk by investing mainly in fixed rate instruments and contracting liabilities at fixed rates, where possible. The Company's interest rate risk arises mainly from bank loans.

# Other Risks – Production & Distribution

- Loss of electricity leading to product breakdown. This is mitigated at our production facility and depots by the presence of generators.
- Running out of freezing capacity thus forcing a halt of production. This is mitigated through the increased storage capacity gained by the installation of racking in our cold room, effectively doubling our storage capacity.
- Transportation failures We have 24-hour road side assistance, so if the breakdown cannot be repaired in short order, the truck is towed back to the plant and offloaded.

 In -store quality variations. – In order to avoid / detect any variations which may occur due to refrigeration issues in the retail trade, we have regular visits by our representatives, to retail outlets islandwide, and samples are taken back to the lab for analysis to ensure product consistency.

## Outlook

For the upcoming year, CCL will continue the plan of increasing operational efficiencies. This will be aided by major capital expenditure which will see us completing phase two of the factory expansion and also installing our new waste water system. The new system will allow us to continue to comply with Government regulations at a much reduced cost. Completion of Phase 2 of the factory expansion will also put the company in a position to operate at Hazard Analysis Critical Control Point (HACCP) Standards which will open up the Export Market for us, creating opportunity for growth.

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As a strong brand in the market, we will continue to reinforce Kremi as the #1 ice cream product in the minds of consumers and utilize "Above & Below" the Line Marketing to ensure continued trial and re-purchase.

Our objective is to continue to grow our distribution channels islandwide, by ongoing investment in the development of our Wholesale market segment, as well as continuing to expand our Retail, Hotel, Restaurant and Institutional markets through the Wisynco distribution network.

## CORPORATE GOVERNANCE

The Board of Directors of Caribbean Cream Limited is responsible for the Company's system of corporate governance and ultimately accountable for the Company's activities, strategy, risk management and financial performance. The Board has the authority, and is accountable to shareholders, for ensuring that the Company is appropriately managed and achieves the strategic objectives it sets.

## **Board of Directors Composition**

The Board of Directors is comprised of board members who are qualified, objective, committed, possess diverse skill sets and the background to effectively serve on the various committees of the board. As at February 29, 2016, the Board comprised of 5 non-executive directors and 1 executive director. The names of the directors and their qualifications are set out in the Directors' Profile section of this report.

## The Board and its Committees -

## **Board of Directors**

Carol Clarke-Webster – Chairman Christopher Clarke Matthew Clarke	Mark McKenzie Michael Vaccianna Wayne Wray
Audit Committee	Compensation Committee
Wayne Wray – Chairman Christopher Clarke Mark McKenzie Michael Vaccianna	Mark McKenzie – Chairman Carol Clarke-Webster Wayne Wray

The Members of the Committee and their attendance at the respective meetings for the 2016 financial year is reflected in the table below:

	Annual General Meeting	Board of Directors' Meeting	Audit Committee Meeting	Compensation Committee Meeting
Number of meetings for the year	1	4	4	3
Christopher Clarke	1	4	3	1
Matthew Clarke	1	3	-	-
Carol Clarke-Webster	1	3	-	3
Mark McKenzie	1	4	3	3
Michael Vaccianna	1	3	3	-
Wayne Wray	1	4	4	3







## Mrs. Carol Clarke-Webster Chairman

A Director and Chairman of the Board, she was appointed on April 17, 2012. Mrs. Clarke-Webster brings to the Board a wealth of experience in the ice cream industry. She established Scoops Un-Limited Limited and began manufacturing and selling Devon House I-Scream in 1989. Known as an ice cream pioneer, Mrs. Clarke-Webster is accorded the distinction of being the creative genius behind the uniquely flavoured, highly favoured and widely famous Devon Stout Ice Cream.



## Mr. Christopher Clarke Managing Director & Chief Executive Officer

Founder, Managing Director and Chief Executive Officer of Caribbean Cream Limited, which was started in April 2006, Mr. Clarke invested his love for science and business in setting up the Company. He graduated from the University of Michigan with a B.Sc. in Mechanical Engineering, and gained an MBA with specialties in both Finance and Marketing from the University of Miami. Mr. Clarke moved back to Jamaica in January, 2004 to work in the family's ice cream business before launching his own "bucketful" of ice cream enterprise.



## Dr. Matthew Clarke

April 17, 2012. He serves as a Director of Scoops Un-Limited Ltd. - the manufacturer and marketer of the world famous Devon House I-Scream. Dr. Medicine Surgeon currently practising at Kendall Regional Medical Center, South Florida. He graduated Cum Laude with a B.Sc. in Biology from the University of Michigan. A brilliant scholar, he later received his Medical Degree, specifically in the field of Orthopedic Surgery and successfully completed his Orthopedic Surgical Residency at Howard University Hospital in Washington, DC, USA. He also pursued - and successfully completed - his sub-specialty Fellowships in Sports Medicine and Orthopedic Traumatology at Georgetown University and the University of Miami/Jackson Memorial Hospital Ryder Trauma Center, respectively.



#### Mr. Mark McKenzie Non-Executive Director

Mr. Mark McKenzie is a Non-Executive Director of the Company. He is a highly accomplished Executive with over 25 years of experience in the consumer goods industry. He has spent a large part of his career in leadership roles with global giants including Diageo, Procter & Gamble, Gillette and Coca-Cola. Beyond that, he has owned and managed his own Dry Cleaning plant in Puerto Rico and was a Management consultant in Jamaica for three years before moving to Florida at the end of 2012. His leadership roles have included responsibilities for the Caribbean as well as Central and South America. His areas of focus have ranged from Sales and Marketing to Strategy and Planning and General Management. He was the CEO at Red Stripe for five and a half years. He has dedicated considerable time to charitable, community based and corporate organizations, including St. Patrick's Foundation and United Way.



## Mr. Michael Vaccianna Non-Executive Director

Appointed Non-Executive Director on December 16, 2013, Mr. Michael Vaccianna is a member of the Audit Committee of Caribbean Cream Limited. He is also a Senior Partner in the Law Firm Vaccianna & Whittingham. Mr. Vaccianna has over 33 years standing at the Jamaican Bar and holds an LL.B. Degree from the University of the West Indies and a Certificate in Legal Education from the Norman Manley Law School in Jamaica. He has had extensive experience in corporate and commercial matters, primarily in Project Development and Financing, Mining and Energy, Mergers and Acquisitions, Banking and Finance, and International Trade. Mr. Vaccianna is a member of the Jamaican Bar Association and an Associate Member of the American Bar Association. He also serves as a Commissioner of the Financial Services Commission and is Chairman of the Board of Management of Kingston College.



#### Mr. Wayne Wray Non-Executive Director & Mentor

The Company's Non-Executive Director and Mentor, Mr. Wayne Wray was appointed to the Board of Directors on April 17, 2012. His portfolio of experience and expertise includes executive leadership and management positions in the field of Finance and Banking. He is a Past Chairman of Jamaica Institute of Bankers, as well as the Caribbean Association of Banks, Licensed by the Financial Services Commission as an investment advisor, Mr Wray is the Principal Director of Wiltshire Consulting & Advisory Limited. He is also Managing Director and Principal Shareholder of 365 Retail Limited, an authorised dealer retailing and distributing petroleum and lubricants for Total Jamaica Limited. He is committed to nation building and serves on the Board of several community development organizations.

Mr. Christopher Clarke Managing Director & Chief Executive Officer



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## David Radlein CHIEF MARKETING OFFICER

A strategically focused senior executive, with over 30 years of success in influencing business growth and market captaincy in diverse and challenging environments, David Radlein is highly respected and acclaimed as a collaborative and transformational leader. He has honed his skills as a strategist, with talent for synthesizing strategic plans which have significantly impacted and advanced the Mission and Vision of many organizations.

His proven ability to analyze market dynamics, customer demands and competitor activities, coupled with his business and fiscal management acumen, has enabled the sustained revenue growth for the companies with which he has worked.

Mr. Radlein gained a Bachelor of Commerce Degree (Marketing and Administration) from the University of Windsor, Ontario, Canada, as well as Certificate Level training and development in allied subject areas from other leading Educational Institutions located in several countries across the globe. He joined the team in November, 2013.

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## Karen M. Williams FINANCIAL CONTROLLER

Karen M. Williams is respected as a leading professional in the field of Accounting, Reporting and Internal Controls, who joined the Caribbean Cream team in May 2014. She is a Certified Public Accountant and a Member of the Institute of Chartered Accountants of Jamaica. Her qualifications include a Bachelor of Science **Degree in Management Studies** & Accounting (Hons.) from the University of the West Indies, a CPA from Delaware State Board of Accountancy (USA), and other professional training in several strategically aligned subject areas.

Ms. Williams' distinguished career included several senior management positions in which she has served to advance the business interests of many leading organizations. Her experience spans various industries, such as manufacturing and distribution, financial, literary and community development, through charities.

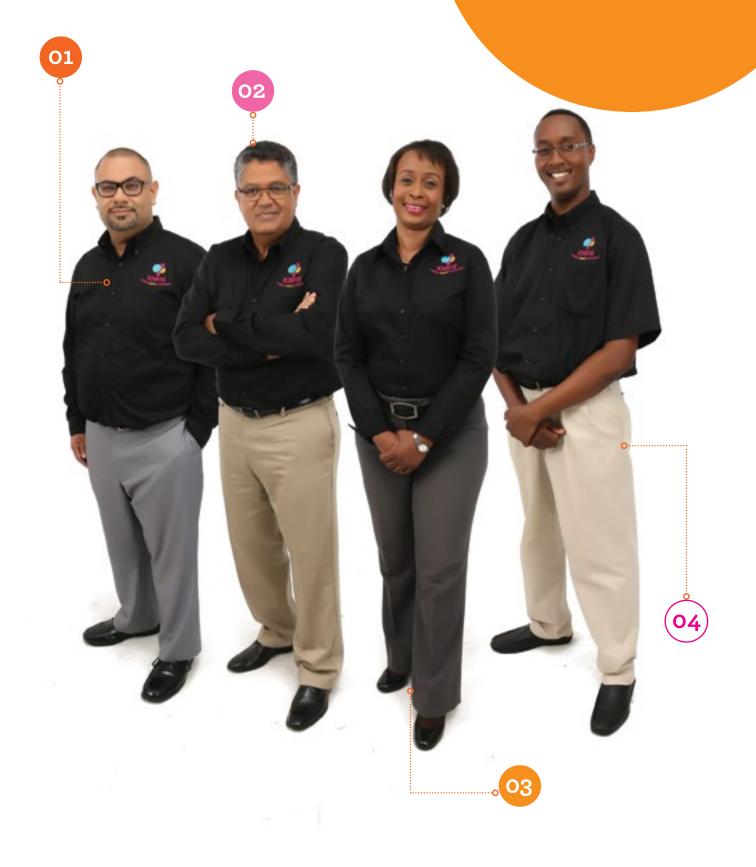


#### Stephen Lloyd CHIEF OPERATIONS OFFICER

Known for his discipline, diligence and ability to get the job done in spite of the attendant challenges, Stephen Lloyd has achieved a solid record of performance in product development and production.

His over 18 years' experience has been applied to critical strategic areas in his capacities as Quality Assurance Analyst, Quality Controller, Team Leader, Production Manager and Operations Manager. His professional flexibility and adaptability is honed as much by experience as by the firstclass education and training he has received as the holder of a Masters in Business Administration (MBA), University of New Orleans, (USA); Bachelor of Science Degree in Biochemistry (Hons.), University of the West Indies, and various Certificates in several professional development areas. He joined Caribbean Cream Limited in May 2014.





"Our newly commissioned cold room is intended to allow us greater capacity to serve our customers." Bulan

David Radlein Chief Marketing Officer

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## SHAREHOLDINGS

Caribbean Cream Ltd. LIST OF TOP TEN (10) LARGEST SHAREHOLDERS AS AT FEBRUARY 29, 2016

Shareholder	Units
1. Scoops Un-Limited Limited	121,141,801
2. Matthew G. Clarke	60,055,425
3. Carol Webster/Christopher Clarke	58,521,764
4. Christopher A. Clarke	35,133,399
5. Resource In Motion Limited	31,750,000
6. Everton J. Smith	7,200,000
7. Mayberry West Indies Bank Limited	6,189,270
8. JI Limited	5,000,000
9. Colin Steele	4,309,800
10. Jamaican Teas Limited Buying A/C	3,532,435

## SHAREHOLDINGS OF DIRECTORS, OFFICERS AND CONNECTED PARTIES AS AT FEBRUARY 29, 2016

Director	Shareholdings	<b>Connected Parties</b>	Shareholdings
Carol Webster	58,521,764	Christopher Clarke Scoops Un-Limited Limited	121,141,801
Matthew G. Clarke	60,055,425	Scoops Un-Limited Limited	121,141,801
Christopher A. Clarke	30,133,399		
Christopher A. Clarke	5,000,000	Kamoy S. Clarke (joint holder) Scoops Un-Limited Limited	121,141,801
Mark McKenzie	1,250,000		
Wayne Wray	1,000,000 1,835	Christine Randle Craig A. Singh	Nil Nil
Denise Douglas	2,895	Ryan McCalla	Nil

## SHAREHOLDINGS OF SENIOR MANAGERS AND CONNECTED PARTIES AS AT FEBRUARY 29, 2016

Senior ManagerShareholdingsConnected PartiesShareholdingsDavid Radlein100,000Catherine RadleinNilKaren Williams25,855Vyris WilliamsNil





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KPMG Chartered Accountants The Victoria Mutual Building 6 Duke Street Kingston Jamaica, W.I. P.O. Box 76 Kingston Jamaica, W.I. Telephone +1 (876) 922-6840 Fax +1 (876) 922-7198 +1 (876) 922-4500 e-Mail firmmail@kpmg.com.jm

## INDEPENDENT AUDITORS' REPORT

## To the Members of CARIBBEAN CREAM LIMITED

#### **Report on the Financial Statements**

We have audited the financial statements of Caribbean Cream Limited, set out on pages 26 to 49, which comprise the statement of financial position as at February 29, 2016 and the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes comprising a summary of significant accounting policies and other explanatory information.

#### Managements Responsibility for the Financial Statements

Management is responsible for the preparation of the financial statements that give a true and fair view in accordance with International Financial Reporting Standards and the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether or not the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence relating to the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including our assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

KPMO, a Jamaican partnership and a member firm of she KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entry.

R. Tarun Handa Cynthia L. Lawrence Rajan Trehan Norman O, Rainford Nigel R. Chambers W. Gihan C. de Mei Nyssa A. Johnson Wibert A. Spence



## INDEPENDENT AUDITORS' REPORT

## To the Members of CARIBBEAN CREAM LIMITED

Report on the Financial Statements, cont'd

## Opinion

In our opinion, the financial statements give a true and fair view of the financial position of Caribbean Cream Limited as at February 29, 2016, and of its financial performance, and cash flows for the year then ended, in accordance with International Financial Reporting Standards and the Jamaican Companies Act.

## Report on additional matters as required by the Jamaican Companies Act

We have obtained all the information and explanations which, to the best of our knowledge and belief were necessary for the purposes of our audit.

In our opinion, proper accounting records have been maintained, so far as appears from our examination of those records, and the financial statements, which are in agreement therewith, give the information required by the Jamaican Companies Act, in the manner required.

KPMG

Chartered Accountants Kingston, Jamaica

May 11, 2016

#### STATEMENT OF FINANCIAL POSITION 0-----.....0

February 29, 2016

	Notes	2016	<u>2015</u>
NON-CURRENT ASSET			
Property, plant and equipment	з	<u>361,327,659</u>	<u>394,047,280</u>
CURRENT ASSETS			
Cash and cash equivalents	4	152,523,086	1,756,896
Director's current account	5	-	2,025,849
Trade and other receivables	6	46,963,856	33,047,695
Inventories	7	_73,343,031	79,993,317
Total carrent assets		272 <u>,829,973</u>	116,823,757
CURRENT LIABILITIES			
Trade and other payables	8	71,376,204	68,386,799
Taxahon payable			898,293
Current portion of long-term loans	10	23,214,227	24,407,428
Bank overdraft	9		4,576,530
Total current liabilities		94.590,431	98,269,050
Net ourrent assets		178,239,542	18,554,707
Total assets less current habilities		\$ <u>539,\$67,201</u>	412 <u>,601,</u> 987
NON-CURRENT LIABILITY			
Long-term toans	10	102,242,047	<u>125,829,649</u>
EQUITY			
Share capital	11	111,411.290	111.411,290
Revaluation reserve	12	34,480,236	47.669,736
Accumulated profits		<u>291,433,628</u>	<u>127,691,312</u>
Total equity		437,325,154	286,772,338
Total non-corrent liability and equity		\$ <u>\$39,\$67,201</u>	<u>412,601,</u> 987

The financial statements on pages 26 - 49 were approved for issue by the Board of Directors on May 11, 2016 and signed on its behalf by:

Carol Clarke Webster

Clarke Webster (\_\_\_\_\_\_Director\_\_\_\_\_\_Director\_\_\_\_\_\_

Christopher Clarke

## STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

Year ended February 29, 2016

	Notes	2016	2015
Gross operating revenue	13	1,134,933,221	1,012,860,965
Cost of operating revenue	14	(684,741,583)	(737,060,605)
Gross profit		450,191,638	275,800,360
Other income		2,117,995	2,497,610
		452,309,633	278,297,970
Administrative, selling and distribution expenses:			
Administrative		( 229,722,231)	( 156,316,264)
Selling and distribution		( 42,745,017)	( 38,184,264)
	14	(272,467,248)	(194,500,528)
Operating profit before finance costs and taxation		179,842,385	83,797,442
Interest income		1,719,065	-
Finance costs	15	(17,762,547)	(27,031,142)
Profit before taxation		163,798,903	56,766,300
Taxation	16	( 56,587)	
Profit for the year		163,742,316	56,766,300
Other comprehensive loss: Items that will never be reclassified subsequently to			
profit or loss			
Adjustment to revalued property, plant and equipment		(13,189,500)	
Total comprehensive income for the year		\$ 150,552,816	56,766,300
Earnings per stock unit	18	\$ 0.43	0.15

# STATEMENT OF CHANGES IN EQUITY

## Year ended February 29, 2016

	Share capital	Revaluation reserve	Accumulated profits	Total
Balances as at February 28, 2014	111,411,290	47,669,736	70,925,012	230,006,038
Profit, being total comprehensive income for the year	-	-	56,766,300	56,766,300
Balances as at February 28, 2015	111,411,290	47,669,736	127,691,312	286,772,338
Total comprehensive income: Profit for the year	-	_	163,742,316	163,742,316
Adjustment to revalued property, plant and equipment (note 3)	-	(13,189,500)	-	( 13,189,500)
Total comprehensive income for the year	_	(13,189,500)	163,742,316	150,552,816
Balances as at February 29, 2016	\$111,411,290	34,480,236	291,433,628	437,325,154

# STATEMENT OF CASH FLOWS

## Year ended February 29, 2016

	Notes	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit for the year		163,742,316	56,766,300
Adjustments for:			
Depreciation	3	48,010,615	39,653,396
Interest expense	15	15,642,768	17,054,874
Interest income		(1,719,065)	-
Taxation	16	56,587	-
Write-off of property, plant and equipment	3	502,628	-
Impairment of property, plant and equipment	3	18,200,000	-
Loss on disposal of property, plant and equipment		-	344,000
Operating profit before changes in working capital		244,435,849	113,818,570
Trade and other receivables		( 13,766,450)	( 2,327,206)
Inventories		6,650,286	(13,834,862)
Trade and other payables		2,989,405	(16,904,422)
Taxation paid		( 954,880)	(3,676,714)
Interest paid		(15,642,768)	(17,054,874)
Interest received		1,569,354	-
Net cash provided by operating activities		225,280,796	60,020,492
CASH FLOWS USED BY INVESTING ACTIVITY			
Additions to property, plant and equipment	3	( 47,183,122)	(65,379,775)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of bank loans		(24,780,803)	(14,734,625)
Proceeds from loans		-	30,000,000
Director's current account		2,025,849	(7,621,058)
Net cash (used)/provided by financing activities		( 22,754,954)	7,644,317
Net increase in cash and cash equivalents		155,342,720	2,285,034
Cash and cash equivalents at beginning of the year		(2,819,634)	( 5,104,668)
Cash and cash equivalents at end of the year		\$152,523,086	( 2,819,634)
Comprised of:			
Cash and bank balances	4	89,462,717	1,756,896
Fixed deposits	4	63,060,369	-
Bank overdraft	10	-	( 4,576,530)
		\$152,523,086	(2,819,634)

## caribbean cream limited NOTES TO THE FINANCIAL STATEMENTS

#### February 29, 2016

#### 1. The company

Caribbean Cream Limited (the company) which is incorporated and domiciled in Jamaica is a listed company on the Junior Market of the Jamaica Stock Exchange (JSE). The company's registered office is located at 3 South Road, Kingston 10, Jamaica.

At the reporting date, Scoops Unlimited Limited, a company incorporated and domiciled in Jamaica, and its directors controlled the company by virtue of their direct holding of 78% of the issued shares of the company.

The principal activities of the company are the manufacture and sale of ice cream, under the 'Kremi' brand, and the importation and distribution of certain types of frozen novelties.

- 2. Basis of preparation and significant accounting policies
  - (a) Statement of compliance:

The financial statements as at and for the year ended February 29, 2016 (the reporting date) are prepared in accordance with International Financial Reporting Standards (IFRS) and comply with the provisions of the Jamaican Companies Act.

#### New and amended standards and interpretations effective during the year

Certain new and amended standards and interpretations that were in issue came into effect during the current financial year. The adoption of those new standards and amendments did not have any impact on the company's financial statements.

#### New and amended standards and interpretations that are not yet effective

At the date of approval of the financial statements, there were certain new standards, interpretations, and amendments to existing standards which were in issue but were not yet effective and which the company has not early adopted. Those which management considered may be relevant to the company and their effective dates are as follows:

IFRS 9, *Financial Instruments*, which is effective for annual reporting periods beginning on or after January 1, 2018, replaces the existing guidance in IAS 39 *Financial Instruments: Recognition and Measurement*. IFRS 9 includes revised guidance on the classification and measurement of financial assets and liabilities, including a new expected credit loss model for calculating impairment of financial assets and the new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. Although the permissible measurement bases for financial assets – amortised cost, fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL) - are similar to IAS 39, the criteria for classification into the appropriate measurement category are significantly different. IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' model, which means that a loss event will no longer need to occur before an impairment allowance is recognized.

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### February 29, 2016

#### 2. Basis of preparation and significant accounting policies (cont'd)

(a) Statement of compliance (cont'd):

#### New and amended standards and interpretations that are not yet effective (cont'd)

• IFRS 15, *Revenue From Contracts With Customers*, effective for accounting periods beginning on or after January 1, 2018, replaces IAS 11, *Construction Contracts*, IAS 18, *Revenue*, IFRIC 13, *Customer Loyalty Programmes*, IFRIC 15, *Agreements for the Construction of Real Estate*, IFRIC 18, *Transfer of Assets from Customers* and SIC-31 *Revenue – Barter Transactions Involving Advertising Services*. It does not apply to insurance contracts, financial instruments or lease contracts, which fall in the scope of other IFRSs. It also does not apply if two companies in the same line of business exchange non-monetary assets to facilitate sales to other parties.

The company will apply a five-step model to determine when to recognise revenue, and at what amount. The model specifies that revenue should be recognised when (or as) an entity transfers control of goods or services to a customer at the amount to which the entity expects to be entitled. Depending on whether certain criteria are met, revenue is recognised at a point in time, when control of goods or services is transferred to the customer; or over time, in a manner that best reflects the entity's performance.

There will be new qualitative and quantitative disclosure requirements to describe the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers.

- IAS 1, *Presentation of Financial Statements*, effective for accounting periods beginning on or after January 1, 2016, has been amended to clarify or state the following:
  - specific single disclosures that are not material do not have to be presented even if they are a minimum requirement of a standard.
  - the order of notes to the financial statements is not prescribed.
  - line items on the statement of financial position and the statement of profit or loss and other comprehensive income (OCI) should be disaggregated if this provides helpful information to users. Line items can be aggregated if they are not material.
  - specific criteria is now provided for presenting subtotals on the statement of financial position and in the statement of profit or loss and OCI, with additional reconciliation requirements for the statement of profit or loss and OCI.
  - the presentation in the statement of OCI of items of OCI arising from joint ventures and associates accounted for using the equity method follows IAS 1 approach of splitting items that may, or that will never, be reclassified to profit or loss.

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

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#### February 29, 2016

## 2. Basis of preparation and significant accounting policies (cont'd)

(a) Statement of compliance (cont'd):

## New and amended standards and interpretations that are not yet effective (cont'd)

- Amendments to IAS 16 and IAS 38, *Clarification of Acceptable Methods of Depreciation and Amortisation*, are effective for accounting periods beginning on or after January 1, 2016.
  - The amendment to IAS 16, *Property, Plant and Equipment*, explicitly states that revenuebased methods of depreciation cannot be used. This is because such methods reflect factors other than the consumption of economic benefits embodied in the assets.
  - The amendment to IAS 38, *Intangible Assets*, introduces a rebuttable presumption that the use of revenue-based amortisation methods is inappropriate for intangible assets.
- IFRS 16, *Leases*, which is effective for annual reporting periods beginning on or after January 1, 2019, eliminates the current dual accounting model for lessees, which distinguishes between on-balance sheet finance leases and off-balance sheet operating leases. Instead, there is a single, on-balance sheet accounting model that is similar to current finance lease accounting. Companies will be required to bring all major leases on-balance sheet, recognising new assets and liabilities. The on-balance sheet liability will attract interest; the total lease expense will be higher in the early years of a lease even if a lease has fixed regular cash rentals. Optional lessee exemption will apply to short- term leases and for low-value items with value of US\$5,000 or less.

Lessor accounting remains similar to current practice as the lessor will continue to classify leases as finance and operating leases. Finance lease accounting will be based on IAS 17 lease accounting, with recognition of net investment in lease comprising lease receivable and residual asset. Operating lease accounting will be based on IAS 17 operating lease accounting.

- *Improvements to* IFRS 2012-2014 cycle, contain amendments to certain standards and interpretations and are effective for accounting periods beginning on or after January 1, 2016. The main amendment applicable to the company is as follows:
  - IAS 34, Interim Financial Reporting, has been amended to clarify that certain disclosures, if they are not included in the notes to interim financial statements, may be disclosed "elsewhere in the interim financial report". The interim financial report is incomplete if the interim financial statements and any disclosures incorporated by cross-reference are not made available to users of the interim financial statements on the same terms and at the same time.

The company is assessing the impact that adopting the foregoing standards, amendments and interpretations may have on the financial statements when they become effective.

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### February 29, 2016

#### 2. Basis of preparation and significant accounting policies (cont'd)

(b) Basis of measurement and functional currency:

The financial statements are prepared on the historical cost basis, except for certain classes of property, plant and equipment which are carried at valuation, and are presented in Jamaican dollars, which is the functional currency of the company.

(c) Use of estimates and judgements:

The preparation of the financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of, and disclosures relating to, assets, liabilities, contingent assets and contingent liabilities at the reporting date and the income and expenses for the year then ended. Actual amounts could differ from those estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and future periods if the revision affects both current and future periods.

Judgments made by management in the application of IFRS that have a significant effect on the financial statements and estimates with a significant risk of material adjustment in the next financial year are discussed below:

(i) Allowance for impairment losses on receivables:

In determining amounts recorded for impairment losses on receivables in the financial statements, management makes judgments regarding indicators of impairment, that is, whether there are indicators that suggest there may be a measurable decrease in the estimated future cash flows from receivables, for example, default and adverse economic conditions. Management also makes estimates of the likely estimated future cash flows of impaired receivables, as well as the timing of such cash flows. Historical loss experience is applied where indicators of impairment are not observable on individual significant receivables with similar characteristics, such as credit risks.

(ii) Net realisable value of inventories:

Estimates of net realisable value are based on the most reliable evidence available at the time the estimates are made, of the amount the inventories are expected to realise. These estimates take into consideration fluctuations of price or cost directly relating to events occurring after the reporting date, to the extent that such events confirm conditions existing at the reporting date.

Estimates of net realisable value also take into consideration the purpose for which the inventory is held.

(iii) Residual value and useful life of property, plant and equipment:

The residual value and the useful life of each asset are reviewed at least at each financial year-end and if expectations differ from previous estimates, the change is accounted for as a change in accounting estimate. The useful life of an asset is defined in terms of the asset's expected utility to the company.

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

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#### February 29, 2016

#### 2. Basis of preparation and significant accounting policies (cont'd)

(d) Segment reporting:

A segment is a distinguishable component of the company that is engaged either in providing products (business segment), or in providing products within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

The company's activities are limited to the manufacture and sale of Ice Cream products to Jamaican consumers, operating in a single segment, therefore no additional segment information is provided.

- (e) Property, plant and equipment:
  - (i) At cost:

Items of property, plant and equipment are stated at cost, less accumulated depreciation and impairment losses. Costs include expenditures that are directly attributable to the acquisition of the assets. The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the company and its cost can be reliably measured. The cost of day-to-day servicing of property, plant and equipment is recognised in profit or loss as incurred.

#### (ii) At revaluation:

Certain classes of machinery and equipment are stated at their revalued amounts being the fair value at the date of revaluation, less accumulated depreciation and accumulated impairment losses, if any. Revaluations are performed with sufficient regularity such that the carrying amount does not differ materially from that which would be determined using the fair values at the reporting date.

Any revaluation increase arising on the revaluation of such assets is credited to revaluation reserve, except to the extent that it reverses a revaluation decrease for the same asset previously recognised in profit or loss, in which case the increase is credited to profit or loss to the extent of the decrease previously charged. A decrease in carrying amount arising on the revaluation of such assets is charged to profit or loss to the extent that it exceeds the balance, if any, held in revaluation reserve relating to a previous revaluation of that asset.

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#### CARIBBEAN CREAM LIMITED

### NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### February 29, 2016

#### 2. Basis of preparation and significant accounting policies (cont'd)

- (e) Property, plant and equipment (cont'd):
  - (iii) Depreciation:

Depreciation is recognised in profit or loss on the straight-line basis at annual rates estimated to write down the assets to their residual values over their expected useful lives. No depreciation is charged on construction in progress. The depreciation rates are as follows:

Buildings	5%
Leasehold improvements	10%
Motor vehicles	12.5%
Machinery and equipment	10%
Computer equipment	25%
Security systems	10%

Depreciation methods, useful lives and residual values are reassessed annually.

(f) Cash and cash equivalents:

Cash and cash equivalents comprise cash, bank balances and fixed deposits with maturity of three months or less from the date of placement. For the purpose of the statement of cash flows, bank overdraft that is repayable on demand and form an integral part of cash management activities, is included as part of cash and cash equivalents.

(g) Trade and other receivables:

Trade and other receivables are stated at amortised cost less impairment losses.

(h) Inventories:

Inventories are stated at the lower of cost, determined principally on a first-in-first-out (FIFO) basis, and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated selling costs.

(i) Trade and other payables:

Trade and other payables are stated at cost.

(j) Borrowings:

Borrowings are recognised initially at fair value, net of transaction costs incurred. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost, with any difference between proceeds (net of transaction costs) and redemption value being recognised in profit or loss over the period of the borrowings using the effective interest rate method.

(k) Share capital:

Ordinary shares are classified as equity where there is no obligation to transfer cash or other assets. Transaction costs directly attributable to the issue of shares are shown in equity as a deduction from the proceeds of the share issue.

### NOTES TO THE FINANCIAL STATEMENTS (Continued)

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#### February 29, 2016

#### 2. Basis of preparation and significant accounting policies (cont'd)

(l) Revenue:

Revenue from sale of goods represents the invoiced value of goods and services, and is recognised in profit or loss when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or material associated costs on the possible return of goods.

(m) Taxation:

Income tax on the profit or loss for the year comprises current and deferred tax. Taxation is recognised in profit or loss, except to the extent that it relates to items recognised directly to equity, in which case it is recognised in other comprehensive income.

Current income tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted at the reporting date.

A deferred tax liability is recognised for all taxable temporary differences except to the extent that the company is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(n) Related parties:

A related party is a person or entity that is related to the entity that is preparing its financial statements (referred to in IAS 24 Related Party Disclosures as the "reporting entity" in this case the company).

- (a) A person or a close member of that person's family is related to the company if that person:
  - (i) has control or joint control over the company;
  - (ii) has significant influence over the company; or
  - (iii) is a member of the key management personnel of the company or of a parent of the company.

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### February 29, 2016

#### 2. Basis of preparation and significant accounting policies (cont'd)

- (n) Related parties (cont'd):
  - (b) An entity is related to the company if any of the following conditions applies:
    - (i) The entity and the company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
    - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
    - (iii) Both entities are joint ventures of the same third party.
    - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
    - (v) The entity is a post-employment benefit plan for the benefit of employees of either the company or an entity related to the company.
    - (vi) The entity is controlled, or jointly controlled by a person identified in (a).
    - (vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
    - (viii) The entity, or any member of a group of which it is apart, provides key management services to the company.
  - (c) Related party transaction is a transfer of resources, services or obligations between a reporting entity and a related party, regardless of whether a price is charged.
- (o) Foreign currencies:

Foreign currency balances at the reporting date are translated at the exchange rates ruling at that date. Transactions in foreign currencies are converted at the exchange rates ruling at the dates of those transactions. Gains and losses arising from fluctuations in exchange rates are recognised in profit or loss.

For the purpose of the statement of cash flows, all foreign currency gains and losses recognised in profit or loss are treated as cash items and included in cash flows from operating or financing activities along with movement in the relevant balances.

- (p) Impairment:
  - (i) Non-financial assets:

The carrying amounts of non-financial assets are reviewed at each reporting date for indicators of impairment. Such reviews are undertaken on an asset-by-asset basis, except where assets do not generate cash inflows independent of other assets, in which case, the review is undertaken at the cash generating unit level. A cash-generating unit is defined as the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets. If there are indicators of impairment, a review is undertaken to determine whether the carrying amounts are in excess of their recoverable amounts.

### NOTES TO THE FINANCIAL STATEMENTS (Continued)

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#### February 29, 2016

#### 2. Basis of preparation and significant accounting policies (cont'd)

- (p) Impairment (cont'd):
  - (ii) Non-financial assets (cont'd):

An asset's recoverable amount is determined as the higher of its fair value less costs to sell and its value in use (being the net present value of expected future cash flows of the relevant cash-generating unit). The best evidence of fair value is the value obtained from an active market or from a binding sale agreement. Where neither exists, fair value is based on the best information available to reflect the amount the company could receive for the cash generating unit in an arm's-length transaction. This is often estimated using discounted cash flow techniques. In cases where fair value less costs to sell cannot be estimated, value in use is utilized as the basis to determine the recoverable amount.

In assessing the value in use, the relevant future cash flows expected to arise from the continuing use of the assets and from their disposal are discounted to their present value using a market-determined pre-tax discount rate, which reflects current market assessments of the time value of money and asset-specific risks for which the cash flow estimates have not been adjusted.

If the carrying amount of an asset or a cash-generating unit exceeds its recoverable amount, an impairment loss is recorded in profit or loss to reflect the assets at the lower amount.

#### (iii) Financial assets:

Financial assets that are measured at amortized cost are assessed for impairment at the end of each reporting period. A financial asset or group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset and the event has a negative impact on the estimated cash flows of the financial asset and the loss can be reliably estimated.

The amount of the impairment loss recognized is the difference between the carrying amount of the financial asset and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of accounts receivable, where the carrying amount is reduced through the use of an allowance account. When an account receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognized in profit or loss.

If, in a subsequent period, the amount of the impairment loss of a financial asset other than the accounts receivable decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through profit or loss to the extent that the carrying amount of the financial instrument at the date the impairment is reversed does not exceed what the amortized cost would have been had the impairment not been recognized.

#### Year ended February 29, 2016

Property, plant and equipment

2.

	Freehold land & buildings	Leasehold improvements	Motor vehicles	Machinery and equipment	Computer equipment	Construction in progress	Security systems	Total
Cost or valuation: February 28, 2014 Additions	109,053,554	7,430,750	16,340,943	158,797,909	10,283,085	146,303,535 48778080	1,337,904	429,547,680 65 279 775
Transfers	1 1		1 1	147,135,777		147,135,777)	1 1	
Disposals	-	•		(450,000)	•	•	1	(450,000)
February 28, 2015	109,053,554	7,430,750	16,340,943	301,723,652	10,714,814	47,895,838	1,337,904	494,497,455
Additions	·	373,710	ı	23,087,636	2,086,947	21,634,829	ı	47,183,122
Transfers	2,585,335	ı	ı	58,632,866		(61,873,201)	655,000	ı
Valuation								
adjustment	ı	ı	·	(13, 189, 500)			ı	(13, 189, 500)
Write-off		(55,000)	1	(447,628)			1	(502,628)
February 29, 2016	111,638,889	7,749,460	16,340,943	369,807,026	12,801,761	7,657,466	1,992,904	527,988,449
Depreciation:								
February 28, 2014	18,292,017	1,399,635	7,216,809	27,840,668	5,565,149		568,501	60,882,779
Charge for the								
year	4,562,678	/45,0/5	2,042,618	50,1/2,565	2,050,41/	ı	102,245	59,655,596
Disposals				(86,000)				(86,000)
February 28, 2015	22,854,695	2,142,710	9,259,427	57,927,033	7,595,566	ı	670,744	100,450,175
unarge ror tne year	4,740,909	774,946	2,222,133	38,062,263	2,042,618	ı	167,746	48,010,615
Impairment	ı			18,200,000	ı		ı	18,200,000
February 29, 2016	27,595,604	2,917,656	11,481,560	114,189,296	9,638,184	· · ·	838,490	166,660,790
Net book values:	ά καλ η λ τ η α τ	A 221 204	Λ ΘΕΟ ΖΘΖ	755 617720	2 162 E77	7657766	1 1 5 1 1 1	01777517Z
	<u>+0+,0+0,400</u>	T,001,007			- <u>, , , , , , , , , , , , , , , , , , ,</u>	= 010,100,1	<u>, , - , , , , , , , , , , , , , , , , ,</u>	
February 28, 2015	\$86,198,859	5,288,040	7,081,516	243,796,619	3,119,248	47,895,838	667,160	394,047,280
$\mathbb{O}$ is the second s		-	-	-	-			

Certain assets of the company are pledged as securities for bank overdraft and other loans (see note 10).

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### February 29, 2016

#### 4. Cash and cash equivalents

	2016	2015
Bank balances	89,321,717	1,615,896
Cash in hand	141,000	141,000
	89,462,717	1,756,896
Fixed deposits	63,060,369	-
	\$152,523,086	1,756,896

# <u>Director's current account</u> The amount due from director was unsecured, interest-free and was fully repaid during the year.

#### 6. <u>Trade and other receivables</u>

	2016	2015
Trade receivables	40,088,908	28,290,720
Less provision for impairment losses	( 813,690)	(813,690)
	39,275,218	27,477,030
Prepayments and deposits	7,266,969	5,348,959
Other receivables	421,669	221,706
	\$46,963,856	33,047,695

Included in trade receivables is \$10,220,108 (2015: \$Nil) due from a related party in the ordinary course of business (see note 17).

The aging of trade receivables at the reporting date was:

	201	6	201	15
	Gross	Impairment	Gross	Impairment
Not past due	6,629,945	-	1,655,565	-
Past due 30 days	25,996,916	-	21,265,720	-
Past due 60 days	6,813,944	165,587	4,639,501	83,756
Past due 90 days	94,473	94,473	87,650	87,650
Over 90 days	553,630	553,630	642,284	642,284
	\$40,088,908	813,690	28,290,720	813,690

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### February 29, 2016

#### 6. Trade and other receivables (cont'd)

The movement in the allowance for impairment losses as at the reporting date was:

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	2016	2015
Balance at beginning of year	813,690	1,243,701
Amount written off, net of recoveries	-	(430,011)
	\$813,690	813,690

During the year, other receivables of \$Nil (2015: \$192,116) was written off to profit or loss as impairment losses.

#### 7. Inventories

	2016	2015
Raw materials	40,928,981	56,505,587
Finished goods	15,334,652	19,279,193
Goods in transit	17,079,398	4,208,537
	\$73,343,031	79,993,317

#### 8. Trade and other payables

	2016	2015
Trade payables	39,637,364	49,679,914
Due to related party (note 17)	-	917,024
Other payables	31,738,840	17,789,861
	\$71,376,204	68,386,799

Other payables include \$651,900 (2015: \$646,113) payable to a director for vacation leave (see note 17).

9. Bank overdraft

The company has a bank overdraft facility of \$13 million (2015: \$13 million), which attracts interest of 15.75% (2015: 15.75%) per annum. See note 10 for information on securities.

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

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#### February 29, 2016

#### 10. Long-term loans

	2016	2015
The following loans are with the Bank of Nova Scotia Jamaica Limited:		
(i) Demand loan	-	697,740
(ii) Demand loan - cold room construction	74,088,887	89,555,555
(iii) Demand loans – equipment	7,454,404	13,038,808
(iv) Mortgage loans – Suthermere Road and South Road	43,912,983	46,944,974
	125,456,274	150,237,077
Less current portion	(23,214,227)	(24,407,428)
	\$102,242,047	125,829,649

- (i) This loan attracted interest at rates ranging from 8.95% to 14.75% per annum and was repaid during the year
- (ii) Repayable in monthly installments by October 2020 with fixed interest rate of 9.5% per annum.
- (iii) Repayable in monthly installments by 2017 with interest rates ranging from 8.95 to 9.95% per annum.
- (iv) The mortgage is repayable in monthly installments by 2027 with interest rate at 15.75% per annum.

Bank overdraft and loans from the Bank of Nova Scotia Jamaica Limited are secured by the following:

- (a) First legal mortgage stamped for \$35,000,000 over commercial properties located at 2A & 2D Suthermere Road, Kingston, Vols. 1293, 1288 and Folios 575, 348.
- (b) Stamped collateral to assignment of Sagicor Life Insurance Policies on the life of a director with face value \$36,500,000.
- (c) First legal mortgage stamped for \$50,000,000 over commercial property located at 3 South Road Kingston 10, St. Andrew Vol. 1101 and Folio 714.
- (d) Second legal mortgage stamped for \$4,800,000 over property located at Braemar Avenue Kingston 10, St. Andrew Vol. 1402 and Folio 485, registered in the name of a director.
- (e) Peril insurance over real estate at Suthermere Road and real estate and equipment at South Road.
- (f) Bills of sale over motor vehicles and equipment owned by the company.
- (g) Guarantees by a director.

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### February 29, 2016

#### 11. Share capital

	2016	2015
Authorised: 5,100,000,000 ordinary shares of no par value		
Issued and fully paid: 378,568,115 ordinary shares of no par value	\$111,411,290	111,411,290

#### 12. <u>Revaluation reserve</u>

This represents unrealised surplus on revaluation of certain property, plant and equipment.

#### 13. Gross operating revenue

Gross operating revenue represents the invoiced value of sales, after deduction of returns, discounts allowed, and General Consumption Tax.

#### 14. Expenses by nature

	2016	2015
Administrative:		
Audit fees	1,400,000	1,400,000
Cleaning and sanitation	24,250,807	10,819,125
Depreciation	12,361,551	11,178,881
Directors' remuneration		
- Fees	1,889,439	2,298,944
- Management remuneration	9,158,662	7,995,000
Impairment of property, plant and equipment	18,200,000	-
Other administrative expenses	20,590,102	30,228,286
Repairs and maintenance	8,758,183	6,076,894
Security	15,067,876	13,477,608
Staff costs (note 19)	102,984,545	66,882,828
Utilities	15,061,066	5,958,698
	229,722,231	156,316,264
	2016	2015
Selling and distribution:		
Advertising and promotion	16,340,892	17,395,643
Licenses and permits	454,206	102,900
Motor vehicle expenses	14,622,399	14,639,083
Subsistence allowance	561,594	805,361
Travelling and entertainment	1,284,324	1,077,949
Transportation and delivery	9,481,602	4,163,328
	42,745,017	38,184,264
Total administrative and selling and distribution expenses	\$272,467,248	194,500,528
Repairs and maintenance Security Staff costs (note 19) Utilities Selling and distribution: Advertising and promotion Licenses and permits Motor vehicle expenses Subsistence allowance Travelling and entertainment Transportation and delivery	8,758,183 15,067,876 102,984,545 15,061,066 229,722,231 <b>2016</b> 16,340,892 454,206 14,622,399 561,594 1,284,324 9,481,602 42,745,017	6,076,894 13,477,608 66,882,828 5,958,698 156,316,264 <b>2015</b> 17,395,643 102,900 14,639,083 805,361 1,077,949 4,163,328 38,184,264

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### February 29, 2016

#### 14. Expenses by nature (cont'd)

	2016	2015
Cost of operating revenue:		
Depreciation	35,649,064	28,474,515
Other costs of operating revenue	57,700,974	50,189,118
Raw materials and consumables	461,447,699	519,691,532
Repairs and maintenance	21,539,330	15,806,814
Staff costs (note 19)	51,529,894	58,790,855
Utilities	56,874,622	64,107,771
	\$684,741,583	737,060,605

#### 15. Finance costs

	2016	2015
Bank and other charges	2,861,738	4,589,886
Interest expense	15,642,768	17,054,874
Commitment fees	-	219,371
Net foreign exchange (gain)/loss	(741,959)	5,167,011
	\$17,762,547	27,031,142

#### 16. <u>Taxation</u>

(a) The taxation charge is based on the profit for the year, as adjusted for income tax purposes, and is made up as follows:

	2016	2015
Under provision in prior year	\$ 56,587	-
(b) Reconciliation of effective tax rate:		
Profit before taxation	\$163,798,903	56,766,300
Computed 'expected' tax at 25% (2015: 25%)	40,949,726	14,191,575
Difference between profit for financial statements and tax reporting purposes on:		
Expenses not deductible for tax purposes	5,550,681	4,779,844
Remission of income taxes [see note 16 (c)]	( 46,500,407)	(18,971,419)
Under provision in prior year	56,587	-
Actual tax charge	\$ 56,587	_

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NOTES TO THE FINANCIAL STATEMENTS (Continued) ·····

February 29, 2016

#### 16. Taxation (cont'd)

- (c) The company's shares were listed on the Junior Market of the Jamaica Stock Exchange (JSE) on May 17, 2013. Consequently, the company is eligible for remission of income taxes for a period of ten years, provided the following conditions are met:
  - (i) The company's shares remain listed for at least 15 years and is not suspended from the JSE for any breaches of its rules.
  - (ii) The subscribed participating voting share capital of the company does not exceed \$500 million.
  - (iii) The company has at least 50 participating voting shareholders.

The remission will apply in the following proportions:

- (a) Years 1 to 5 (May 17, 2013 May 16, 2018) 100%
- (b) Years 6 to 10 (May 17, 2018 May 16, 2023) 50%

The financial statements have been prepared on the basis that the company will have the full benefit of the tax remissions.

#### 17. Related party balances and transactions

The statements of financial position, and profit or loss and other comprehensive income include balances and transactions arising in the ordinary course of business during the year, with related parties as follows:

	2016	2015
	\$	\$
(i) Due to related party, Scoops Unlimited Limited (note 8)	-	917,024
(ii) Due to director (note 8)	651,900	646,113
(iii) Due from related party, Scoops Unlimited Limited (note 6)	10,220,108	-
(iv) Director's current account (note 5)	-	2,025,849
(v) Staff loan, net	(23,198)	159,882
(vi) Sale of ice cream	70,414,964	55,386,888

#### 18. Earnings per share

Earnings per share is computed by dividing the profit for the year by the number of shares of 378,568,115 (2015: 378,568,115) in issue for the year.

19. Staff costs

	2016	2015
	\$	\$
Employer's statutory contributions	11,246,400	9,661,794
Salaries, wages and other staff benefits	91,738,145	57,221,034
	102,984,545	66,882,828
Salaries – direct labour	51,529,894	58,790,856
	\$154,514,439	125,673,684

### NOTES TO THE FINANCIAL STATEMENTS (Continued)

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#### February 29, 2016

#### 20. Financial risk management

A financial instrument is any contract that gives rise to a financial asset of one enterprise and a financial liability or equity instrument of another enterprise.

The company has exposure to the following risks from its use of financial instruments: credit risk, liquidity risk and market risk, which include interest rate risk and currency risk. This note presents information about the company's exposure to each of the above risks, the company's objectives, policies and processes for measuring and managing risk. Further quantitative disclosures are included throughout these financial statements.

The Board of Directors has overall responsibility for the establishment and oversight of the company's risk management framework.

The risk management policies are established to identify and analyse the risks faced by the company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the company's activities. Management standards and procedures aim to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

(a) Credit risk:

Credit risk is the risk of financial loss to the company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. Credit risk arises principally on trade and other receivables and cash and cash equivalents. There is no significant concentration of credit risk and the maximum exposure to credit risk is represented by the carrying amount of each financial asset.

(i) Accounts receivable

The company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the company's customer base has less of an influence on credit risk.

A credit policy has been established under which each customer is analysed individually for creditworthiness. Credit is granted to customers on the approval of management. During the credit approval process, the customer is assessed for certain indicators of possible delinquency. In monitoring customer credit risk, customers are grouped according to the ageing of their debt.

The company does not require collateral in respect of trade and other receivables.

The company establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. The allowances for doubtful debts are based on the ageing of the receivables and the customer's ability to pay.

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#### CARIBBEAN CREAM LIMITED

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### February 29, 2016

#### 20. Financial risk management (cont'd)

- (a) Credit risk (cont'd):
  - (ii) Cash and cash equivalents

The company limits its exposure to credit risk by maintaining these balances with financial institutions considered to be stable and only with counterparties that are appropriately licensed and regulated. Management does not expect any counterparty to fail to meet its obligations.

There was no change to the company's exposure to credit risk during the year, or the manner in which it measures and manages the risk.

(b) Liquidity risk:

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquid resources to meet its financial liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to its reputation. Liquidity risk may result from an inability to sell a financial asset at, or close to, its fair value.

The following are the contractual maturities of financial liabilities measured at amortised cost. The tables show the undiscounted cash flows of non-derivative financial liabilities, including interest payments, based on the earliest date on which the company can be required to pay.

			2016		
	Carrying amount	Contractual cash flows	Less than 1 year	2 to 5 years	over 5 years
Loans	125,456,274	168,142,279	37,175,247	108,071,451	22,895,581
Trade and other					
payables	71,376,204	71,376,204	71,376,204		
	\$196,832,478	239,518,483	108,551,451	108,071,451	22,895,581
			2015		
	Carrying	Contractual	Less than 1		
	amount	cash flows	year	2 to 5 years	over 5 years
Bank overdraft	4,576,530	4,576,530	4,576,530	-	-
Loans	150,237,077	227,908,290	39,248,616	121,907,115	66,752,559
Trade and other					
payables	68,386,799	68,386,799	68,386,799		
	\$223,200,406	300,871,619	112,211,945	121,907,115	66,752,559

There was no change to the company's exposure to liquidity risk during the year, or the manner in which it measures and manages the risk.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

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#### February 29, 2016

#### 20. Financial risk management (cont'd)

(c) Market risk:

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates, will affect the company's income or the value of its financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable limits, while optimising the return on risk.

(i) Currency risk:

Currency risk is the risk that the value or cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates.

The company is exposed to currency risk on transactions that are denominated in a currency other than its functional currency. The main currency giving rise to this risk are the United States dollar (US\$) and the Canadian dollar (CDN\$).

The company ensures that the risk is kept to an acceptable level by monitoring its risk exposure and by maintaining funds in US\$ as a hedge against adverse fluctuations in exchange rates.

#### Exposure to currency risk:

The company's exposure to foreign currency risk at the reporting date was as follows:

		2016			2015	
	J\$ Equivalent	US\$	CDN\$	J\$ Equivalent	US\$	CDN\$
Financial						
assets	73,593,637	515,443	119,798	1,378,799	6,857	6,365
Financial						
liabilities	(18,870,984)	(108,546)	(62,667)	(23,887,981)	(159,235)	(57,500)
Net assets/						
(liabilities)	54,722,653	406,897	57,131	(22,509,182)	(152,378)	(51,135)

#### Sensitivity analysis:

Exchange rates in terms of the Jamaica dollar as at the reporting date were US\$1: J\$121.51 (2015: US\$1: J\$115.40) and CDN\$1: J\$92.04 (2015: CDN\$1: J\$87.90).

An 8% (2015: 10%) weakening of the US\$ and CDN\$ against the J\$ would increase profit for the year by \$4,357,029 (2015: \$2,230,618).

A 1% (2015: 1%) strengthening of the US\$ and CDN\$ against the J\$ would decrease profit for the year by \$544,628 (2015: \$223,062). The analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is done on the same basis as for 2015.

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#### CARIBBEAN CREAM LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### February 29, 2016

#### 20. Financial risk management (cont'd)

- (c) Market risk (cont'd):
  - (ii) Interest rate risk:

Interest rate risk is the risk that the value or cash flows of a financial instrument will fluctuate due to changes in market interest rate.

The company minimises interest rate risk by investing mainly in fixed rate instruments and contracting liabilities at fixed rates, where possible. The company's interest rate risk arises mainly from bank loans.

At the reporting date, the interest profile of the company's interest-bearing financial instruments was:

	Carrying amount	
	2016	2015
Fixed rate:		
Financial assets	139,500,450	1,756,896
Financial liabilities	(125,456,274)	(154,813,607)
	\$14,041,176	(153,056,711)

Fair value sensitivity analysis for financial instruments:

The company does not account for any financial instrument at fair value, therefore a change in interest rates at the reporting date would not affect the carrying value of the company's financial instruments.

Cash flow sensitivity analysis for variable rate instruments:

The company does not have any significant cash flow exposure to changes in rates because the majority of the loans and cash and cash equivalents are at fixed rates of interest and those at variable rates are insignificant.

(d) Capital management:

The Board seeks to maintain a strong capital base so as to maintain stakeholders' confidence. The company defines capital as total equity. There were no changes in the company's approach to capital management during the year.

The company is not subject to any externally-imposed capital requirements, except as shown in note 16(c).

(e) Fair values

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Market price is used to determine fair value where an active market exists as it is the best evidence of the fair value of a financial instrument. The company has no financial instrument that is carried at fair value and where fair value of financial instruments approximates carrying value, no fair value computation is done.

The carrying values reflected in the financial statements for cash and cash equivalent, trade and other receivables, bank overdraft, trade and other payables, and director's current account are assumed to approximate fair value due to their relatively short-term nature. The fair value of long-term loans is assumed to approximate carrying value as the loans bear interest at market rates and all other terms are at no real market terms.





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# Notes




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